

# AIX



Gas-to-power  
LNG imports and exports  
Upstream assets  
Monetisation strategies  
Bankable projects  
Offtake agreements



# Africa Investment Exchange

## AIX: Gas

Developing partnerships along the gas value chain

2-3 May 2019, RSA House, London

Now in its fifth year, AIX: Gas focuses on bringing upstream and LNG players together with power sector and downstream developers and investors for a frank discussion on project opportunities and investment issues affecting the gas sector.

The meeting is held under the Chatham House Rule, structured round panel led discussions with the

audience and features two main conference streams and an evening reception alongside:

- **LNG Investment Exchange**
- **AfricaHardball** – a roundtable focused on political risk and governance issues that impact on projects and investment decisions.

Co-produced by

**CBI** Meetings

 AFRICAN ENERGY

 AFRICAN ENERGY  
Live Data

# About us

## A unique perspective

Cbl Meetings pairs the extensive regional expertise and source network of Cbl's African Energy with a seasoned events team experienced in producing high-level investment forums and dialogues across the African continent.

Through its power sector consultancy work and leading industry newsletter, African Energy has been involved at the heart of the debate surrounding the development of the energy sector in Africa for more than 20 years – African Energy Live Data, an innovative and interactive data platform featuring detailed profiles of more than 5,000 generation projects and plants across the continent, was launched in September 2017.

As a consultant, Cbl has a unique perspective when it comes to understanding the themes and topics that provide the foundations for a vibrant conference agenda and the mix of project stakeholders required to create a lively and engaging panel-led discussion.

We are focused on producing meetings that create enduring dialogues between development finance institutions and private sector investors including, private equity firms, venture capitalists, family offices, foundations, institutional investors and impact investors.

Over the last four years, participants have used the two-days of AIX: Gas to hold private meetings with new and already established partners in convenient break-out rooms at RSA House.



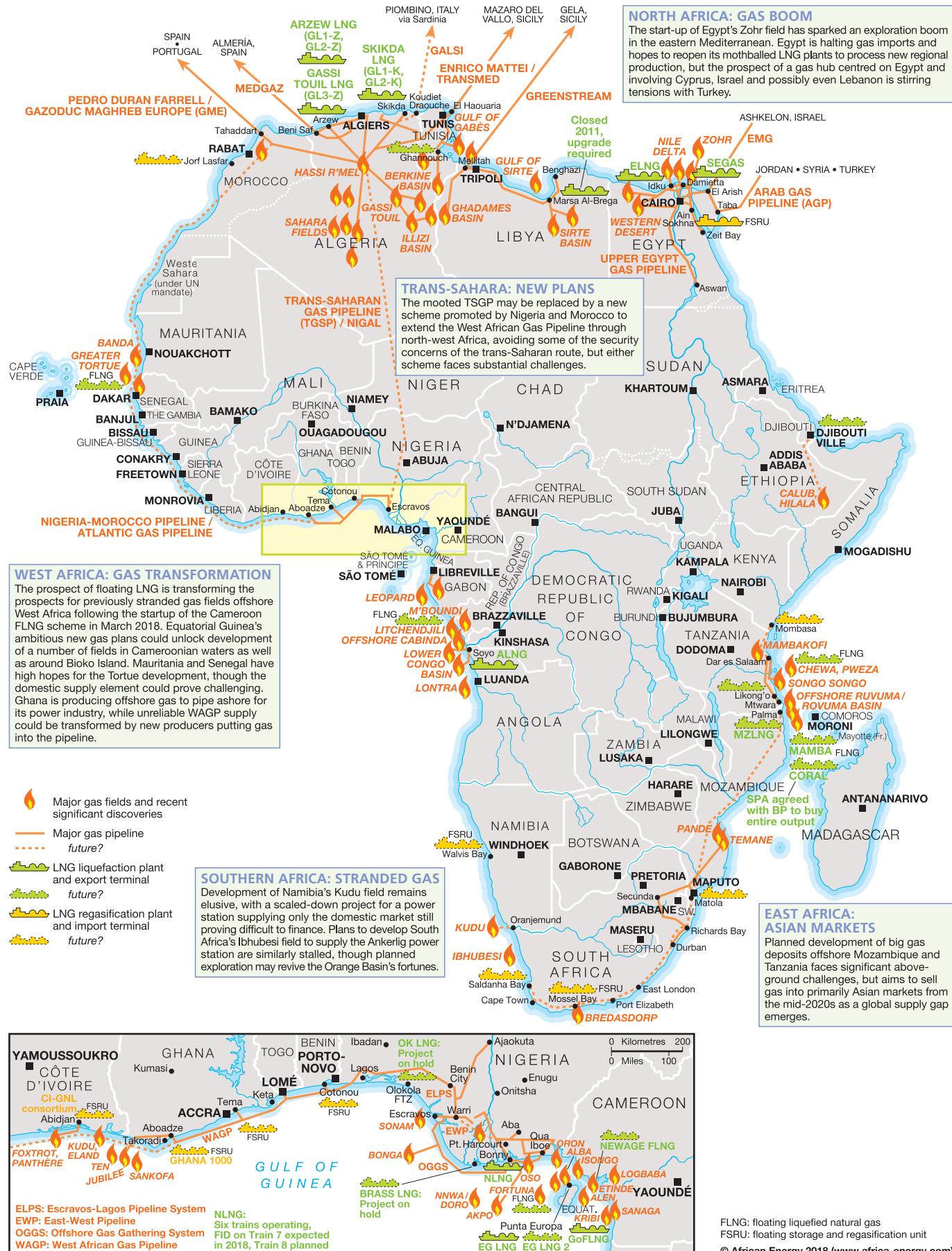
## Why RSA House?

We picked RSA House for its unique combination of excellent conference facilities, break out spaces and private meeting rooms packaged together in a venue that provides a unique slice of London's history.

A hidden gem in the heart of London, and within a few minutes walk of major transport hubs, hotels, theatres and some of London's most famous landmarks, RSA House was designed by Robert Adam in the early 1770s, and is the historic home of the Royal Society of Arts.

A famous centre for Enlightenment thinking, the building has been the intellectual and social home of some of the greatest thinkers and social activists of the past 200 years.

# Gas commerce



# 2 May – morning

## 08h30 to 09h00 Registration & coffee

Benjamin Franklin room

09h00 to 11h00

### Africa Gas Overview

Starting with new trends analysis from African Energy Live Data, industry experts will dissect LNG export prospects, FLNG, domestic supply and local content strategies, gas-to-power (GTP) schemes and inter-African gas trade.

#### Part one: Government and regulator's perspective

Update on industrialisation programmes and gas masterplans. What do administrations and regulators want from gas schemes? What are the challenges and expectations of working with the private sector?

#### Part two: Bringing together the diverse perspectives of upstream operators, investors and power developers

Examining challenges and opportunities along the gas value chain – from upstream exploration and development, infrastructure and storage, to power generation, trading and financing. Where are the obstacles? Why isn't everyone making money?

### 11h00 Coffee

11h30 to 12h45

### Big ticket projects

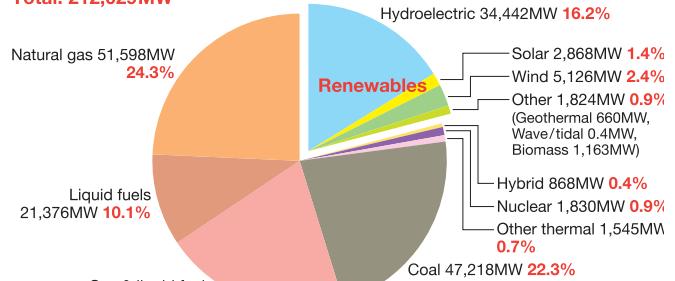
Updates on the mixed fortunes of major LNG schemes in Equatorial Guinea, Mauritania, Mozambique and Tanzania.

Financial options for large-scale upstream investments.

Snapshots of African FSRU and other GTP projects.

### AFRICA'S ENERGY MIX, 2017

Total: 212,029MW

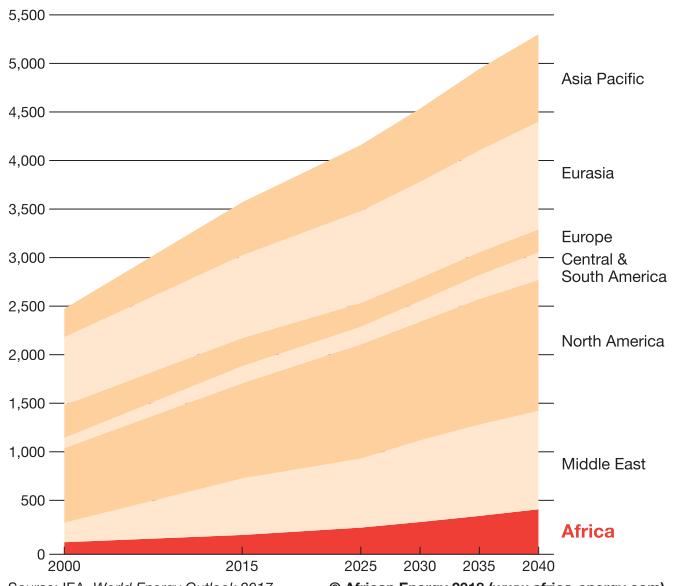


Source: African Energy Live Data

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### WORLD NATURAL GAS PRODUCTION BY REGION

Projections: IEA New Policies Scenario. Billion cubic metres



Source: IEA, World Energy Outlook 2017

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## 12h45 to 13h45 Lunch

Benjamin Franklin room



# 2 May – afternoon

## Stream 1 – The Great Room

**13h45 to 15h15**

### Commercialisation of small to medium size projects

The challenges of commercialising smaller deposits and associated gas.

- Harnessing gas reserves for gas-intensive industry, transport and GTP.
- Solutions for previously stranded gas fields.
- Combining upstream and infrastructure investment.
- The prospects for multi-country projects and trading arrangements.

## 15h15 Coffee Benjamin Franklin room

**15h45 to 17h15**

### West and Central Africa challenge

This session will examine the scale of gas resources, demand potential, market development and integration with neighbouring countries.

- Domestic markets: monetising upstream developments or moving to FSRU (LNG import) solutions.
- Equatorial Guinea's gas hub plans and potential.
- What can be done about under-performing or stalled projects across the region?
- Mauritania/Senegal - Tortue and beyond.

## Stream 2 – The Tavern Room

**13h45 to 15h15**

### AfricaHardBall – Understanding and mitigating risk

This political risk strategy roundtable will identify a range of political, commercial and reputational risks; discuss best practice in developing policies to counter them and shape fit-for-purpose risk mitigation and compliance strategies.

- Where should stakeholders be most concerned?
- Is African project risk higher than for other regions?
- Has the behaviour of African officials improved in the past decade?
- What should a project developer look for from a compliance/reputational risk perspective?

**Scenerio Building** – highlighting the risks, processes and opportunities raised during HardBall's first hour.

**15h45 to 17h15**

### North Africa boom

The region remains a significant strategic player, whose gas outlook is as dependent on domestic political issues as technical advances.

- Egypt's prospect as a gas hub – the return of the export LNG industry and domestic consumption patterns.
- Algeria's improved outlook as Sonatrach accelerates investment.
- Morocco's gas exploration and development updates – the Tendrara effect and LNG import plans.

## 17h15 to 20h00 Evening reception

Benjamin Franklin room



# 3 May

## 08h30 Day two welcome coffee and networking, Benjamin Franklin room

### 09h00 to 10h30 - The Great Room

#### East and Southern Africa Focus

With Rovuma Basin schemes reaching final investment decisions and financial close, and South Africa looking to implement some of its ambitious GTP schemes, the focus on this region should be intense this year

- Domestic supply and export expectations in Tanzania and Mozambique.
- Appraisal of which of the major LNG export projects will go ahead.
- South Africa's gas industrialisation programme and LNG-to-power plans.
- Mauritius LNG and other potential schemes in the region.

## 10h30 Coffee

## 12h30 Lunch Benjamin Franklin room

## LNG Investment Exchange, The Great Room

Investors, project developers and other stakeholders examine the state of the LNG market and growing supply availability for Africa, including the development of small-scale projects and prospects for CNG business.

### 13h30 to 14h45

#### LNG markets

Overview of LNG pricing and impact on LNG buyers and Africa's place and potential in the global LNG market .

- Global trends in gas pricing.
- Export trends for African producers.
- LNG import projects, including an update on Morocco and other West African markets.

## 14h45 Coffee

## 16h45 End of AIX: Gas

### 11h00 to 12h30 - The Great Room

#### Gas to power (GTP) value chain

Focus on the different segments of the gas-to-power value chain.

- Who is investing in gas IPPs?
- What can be done to bring upstream players and power developers together?
- Sources of investment and instruments that can catalyse private investment
- Regulatory and government perspective on PPAs and competitive tariffs
- Security of supply: sourcing fuel for power generation from domestic resources and imports
- Is floating regasification a suitable solution for power generation?

# Sponsor this meeting

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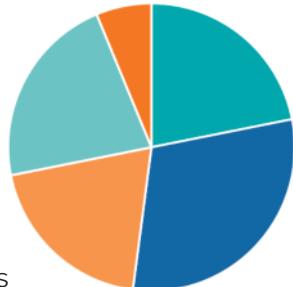
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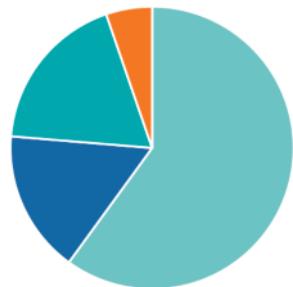
## Participants by industry

- Power developers
- Oil & gas companies
- Finance & investors
- Professional services
- Officials & regional bodies



## Participants by region

- UK
- Europe
- Africa
- North America



For sponsorship enquiries contact: Nick Carn Tel: +44 (0)1424 721667 Email: nick@cbi-research.com

# Register to

## Please register those listed below for AIX Gas 2019

There is a 30% discount which runs until 16 October. Price payable: £1,225.00 plus VAT.  
(full price: £1,750)

### 1st Delegate

Full name .....  
Position .....  
Company/Organisation .....  
Email .....  
Telephone .....

### 2nd Delegate

Full name .....  
Position .....  
Company/Organisation .....  
Email .....  
Telephone .....

### Company contact details (for invoice)

Full name .....  
Position .....  
Company/Organisation .....  
Address .....  
..... Country .....  
Email .....  
Telephone .....  
VAT number .....

When you have returned this form you will receive a booking confirmation and invoice to be paid by bank transfer. Full payment must be made before event. **Total to pay** .....

(see [event websites](#) for the latest offers or email [nick@cbi-research.com](mailto:nick@cbi-research.com))

I have read and agreed to the terms and conditions for delegate bookings and payment

### Venue: RSA House

Designed in the early 1770s, RSA House is a famous centre for Enlightenment thinking, the intellectual and social home of some of the greatest thinkers and social activists of the past 200 years.

8 John Adam Street, London WC2N 6EZ.



### For registrations contact:

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