

CbI



Gas-to-power
LNG-to-power
Security of supply
Monetisation strategies
Bankable projects
Offtake agreements



Africa Investment Exchange: Gas

London RSA House, 27 - 28 May 2015

Gas investment strategies and opportunities along the value chain

Sponsored by



Africa Investment Exchange

(AIX) is a forum for investors to exchange information, reinforce existing relationships, build networks and create future business opportunities.

AIX: Gas responds to new opportunities to commercialise Africa's gas resources, shaped by new discoveries, innovative financing structures and significant power demand.

Proceedings will be held under the Chatham House Rule and structured round a series of interactive panel-led sessions to facilitate dialogue.

Contact us

Bruno Coburn

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T: +44 1424 721 667

- **Develop partnerships** between Africa's upstream operators, equity investors, financiers and power developers.
- **Engage with experts**, to assess investor confidence, develop projects and monitor risk.
- **Meet African entrepreneurs and other stakeholders** to gain first-hand insights.
- **Explore innovative financial structures**, commercial returns, entry and exit strategies.
- **Analyse key markets**, such as Algeria, Cameroon, Côte d'Ivoire, Egypt, Ghana, Kenya, Mozambique, Nigeria, South Africa and Tanzania.

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Africa Investment Exchange

The marketplace for investors in Africa's growth industries



Introduce international investors to listed African companies, PE funds, portfolio companies and successful regional African firms;

Discuss innovative financial models emerging for African deals;

Examine private equity's role in financing and transforming African businesses;

Assess the bankable opportunities;

Survey political and commercial risk dynamics environments;

Analyse who is entering the energy sector and merging with established players.

AIX: Gas will analyse key markets, examine strategies and opportunities along the gas value chain, discuss plans to secure more gas for power generation, assess innovative structures emerging from African deals; explore fund-raising and exit strategies and ask investors how they view the sector.

Africa Investment Exchange (AIX) provides a trusted environment for private investors, policy actors, upstream operators, power developers, service providers and other stakeholders to gather information, reinforce existing relationships and build contact networks, and create opportunities for future business across Africa.

AIX: Gas follows on from a very successful AIX:Energy meeting held in London in November 2014 which was sponsored by Actis, DLA Piper, FMO and InfraCo Africa.

The agenda has been developed by Cbl, the business intelligence company behind the respected African Energy consultancy and newsletter. Proceedings will be held under the Chatham House Rule and structured round a series of interactive panel-led sessions to facilitate dialogue.

The state of play for investors

High returns reported from African business are attracting international investor interest and capital from non-traditional sources, including private equity firms, venture capitalists, family offices and institutional investors. These players form an important element in the AIX constituency.

AIX London meetings are hosted at the Royal Society of Arts' historic headquarters. They are designed to allow participants to engage with experts to assess investor confidence, develop projects and monitor risk.

Contact us

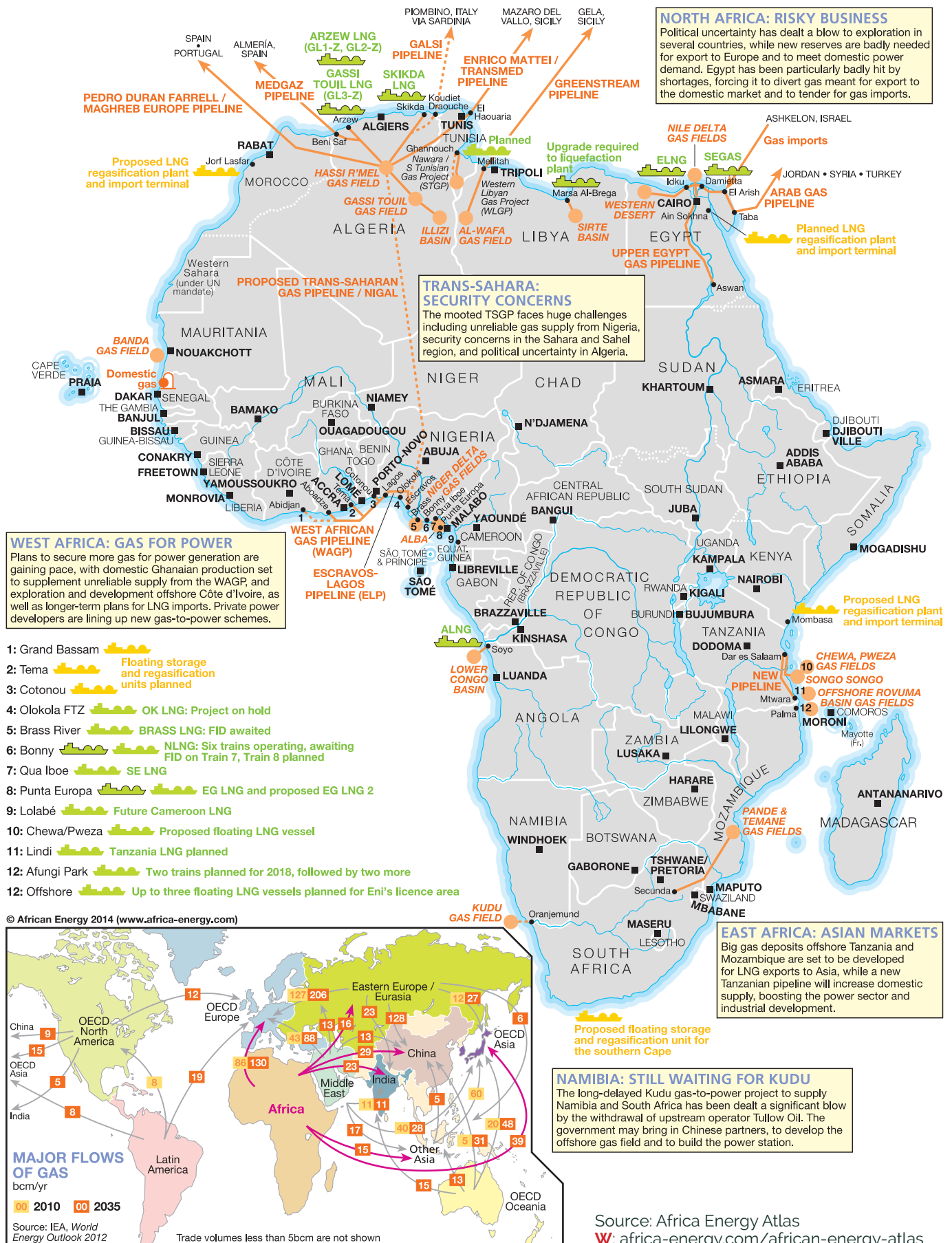
Nick Carn | T: +44 1424 721 667 | E: nick@cbi-publishing.com



RSA House

The House was designed by Robert Adam in the early 1770s, and is the historic home of the Royal Society of Arts. A famous centre for Enlightenment thinking, the building has been the intellectual and social home of some of the greatest thinkers and social activists of the past 200 years. Today it is also recognised as one of the most exclusive and sought after locations for executive meetings in London.

Gas Development & Commerce



AIX: Gas

Agenda – Wednesday 27 May

Wednesday 27 May

Jon Marks

Chairman, Cbl

Charles Darku

General Manager, Tullow Ghana

Kevin Foo

Chairman, Victoria Oil & Gas

Greg Ness

Director,
Standard Chartered Bank

Mostefa Ouki

Vice President, Energy &
Chemicals, Head of Gas, Nexant

Sam Amadi

Chairman & CEO,
Nigerian Electricity Regulatory
Commission

Onyechi Ezekwueche

Strategy & Business
Development,
Seven Energy International

Paul Kunert

Head of Business Development
Africa, Globeleq

Francis Ugboma

Senior Manager, LNG & Business
Development, Gasol Plc

08h30 to 09h00 Registration & coffee at RSA House

09h00 to 10h30

Africa Gas Outlook and Monetisation Strategies

Chairman **Jon Marks**

- Overview of the significant gas resources discovered in Africa
- Which countries and sectors are provoking most market interest?
- Gas outlook in a low price environment
- Transforming resources into reserves: an upstream perspective of how to commercialise Africa's gas deposits
- Matching resources to projects: investment options for smaller IOCs
- Challenges & opportunities in Africa's developing gas markets

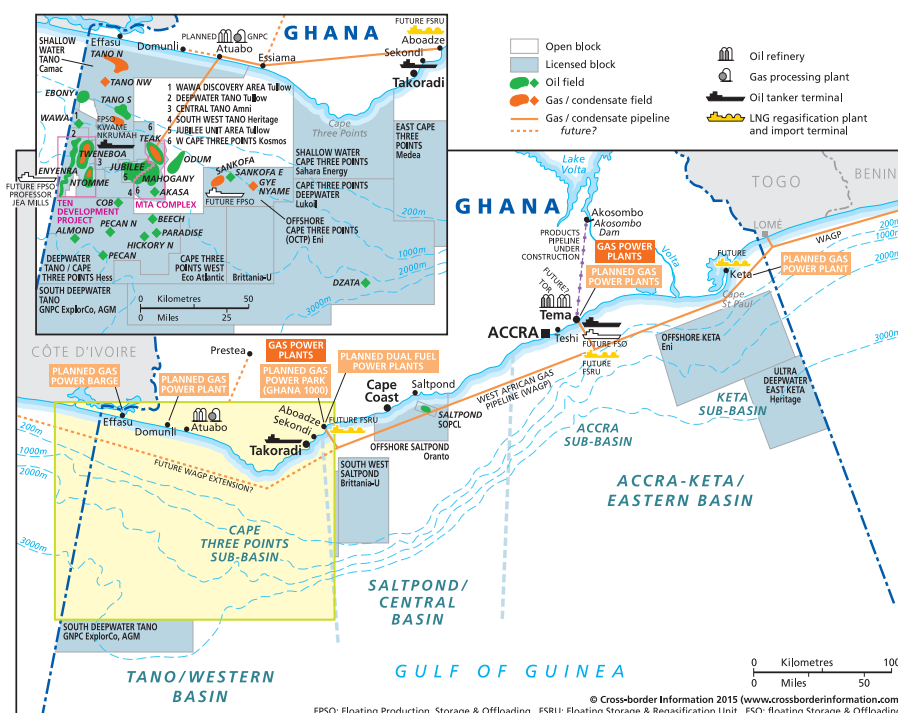
10h30 Coffee

11h00 to 12h30

West Africa Focus

- Mapping existing assets and identifying investment opportunities
- Prospects for harnessing gas reserves in Côte d'Ivoire, Ghana and Nigeria to meet West Africa's power demand.
- Azura: what does it mean for gas and energy deals in Nigeria?
- Working through the Nigerian labyrinth (post-election appreciation)
- Strategies for harnessing flared gas
- New momentum behind WAGP
- Potential of LNG imports into West Africa; use of local gas resources

12h30 Lunch at RSA House



Agenda – Wednesday 27 May

Steve Husbands

Technical Director,
Challenge Energy

Gachao Kiuna

Chief Executive Officer,
Transcentury Group

Dato Sandroshvili

Director Portfolio and Strategy,
Ophir Energy

John Smelcer

Head of Oil & Gas Practice,
Webber Wentzel

Ade Adeola

Managing Director, Energy &
Chemicals - Africa,
Standard Chartered Bank

Ibukun Adebayo

Co-Head Emerging Markets
Equity Primary Markets,
London Stock Exchange

Ignacio de Calonge

Principal Investment Officer, Oil,
Gas & Mining, IFC

Justin DeAngelis

Director, Denham Capital

Tracey Webb

Managing Director, Structured Finance, OPIC

13h30 to 15h00

East Africa Focus

Chairman **John Smelcer**

- Mapping existing onshore and offshore assets, examining offtakers and regional pipelines, as well as identifying opportunities for potential investment
- Timescales and progress in the Rovuma Basin: what is still required for offshore LNG to happen?
- Mozambique gas for domestic and regional power
- Tanzania policy focus
- Kenya exploration update

15h00 Coffee

15h30 to 16h30

Finance: Matching Money to Projects

Chairman **Ade Adeola**

- Direct investment versus PE funds: which financial structure works best for gas investors
- Leveraging public funds to catalyse private investment
- Innovative partnerships and financial structures
- Regulatory frameworks required to develop Africa's gas resources
- How to attract private investors to projects with significant capital value and lead times

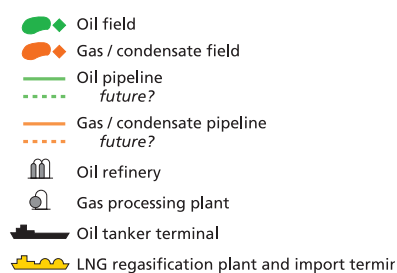
16h30 to 17h30

Mobilising Funds

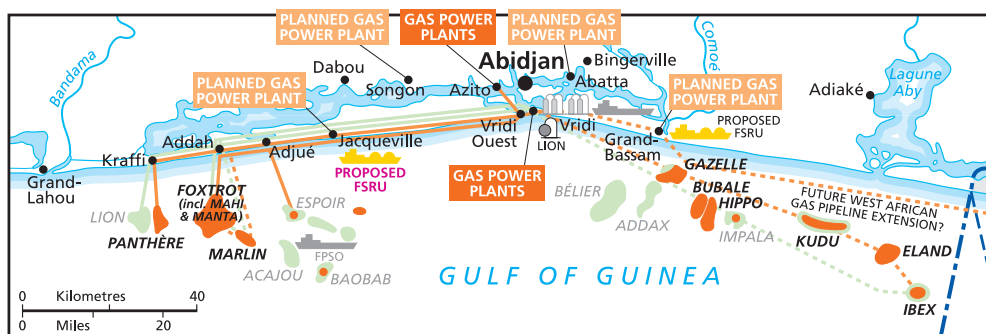
- How do private investors view the sector and what are the key challenges of gas financing?
- To what extent is private equity investment available to the African gas industry?
- Pension funds, sovereign wealth funds, family offices – what are the prospects of matching new investors to projects?

17h30 Evening reception at RSA House

Commercialisation and development of Côte d'Ivoire's oil & gas fields



Source: African Energy
africa-energy.com



AIX: Gas

Agenda – Thursday 28 May

Thursday 28 May

Abdellaziz El Gamah

Senior Advisor to the Minister of Energy, Mining, Water & Environment

John Hamilton

Director, Cbl

Jon Marks

Chairman, Cbl

Andrew Gaines

Managing Director, DeRisk

Paul Kunert

Head of Business Development Africa, Globeleq

Olusola Lawson

Regional Director, West Africa African Infrastructure Investment Managers (AIIM)

Akinwale Omoboriowo II

Chairman & Chief Executive Officer, Genesis Electricity

Steve Husbands

Technical Director, Challenge Energy

Steve Lowden

Chief Executive, NewAge (African Global Energy)

Matty Vengerik

CEO, Quantum Power

Chris Johnson

General Manager - Global LNG Europe and Africa, Shell

Thembani Bukula

Regulator Member-Electricity, NERSA

John Smelcer

Head of Oil & Gas Practice, Webber Wentzel

09h00 to 09h30

Morocco Gas Plan

Chairman **John Hamilton**

- Offshore exploration update
- Plans for a liquefied natural gas (LNG) terminal shaping up
- Substantial increase in gas-to-power envisaged, with a new generation of CCGT generation plants

09h30 to 10h30

North Africa Focus

- Non-conventional options
- Conventional reserves and long-term export potential
- GTP potential in Algeria, Egypt and Tunisia

10h30 Coffee

11h00 to 12h30

Gas to Power

Chairman **Paul Kunert**

- What factors determine where investors build gas-to-power plants?
- Security of supply: sourcing fuel for electricity generation
- Assess alternative sources of natural gas for power plants
- What are the options for stranded assets?
- Guarantees, insurance and DFI support, what role do they play in making projects bankable?

12h30 Lunch

13h30 to 15h00

Gas to Market

Chairman **Steve Husbands**

- Markets within Africa and beyond: balancing domestic demands with export led-growth
- Developing capability within Ministries, NOCs and regulators
- Domestic power demand
- Transportation: developing Africa's gas infrastructure
- Feedstock gas required for fertiliser production
- Prospects for future pipelines, LNG and regasification terminals
- Examining expectations

15h00 Coffee

15h15 to 16h00

Southern Africa Focus

Chairman **Jon Marks**

- Mapping existing assets, identifying opportunities for potential investment and an update on South Africa's gas IPPs.
- Supply options to meet South Africa's domestic energy needs

16h00 End of AIX: Gas

Africa Investment Exchange

Identify potential investment and project opportunities in 2015

Other exchanges in 2015

AIX: Transport & Logistics

RSA House

London, 9 to 10 July

AIX: Energy

Intercontinental Hotel

Nairobi, 8 to 9 October

AIX: Power & Renewables

RSA House

London, 19 to 20 November

Sponsorship in 2015

AIX serves a constituency who are directly involved in African project development and finance.

Contact **Nick Carn** for details on how we can increase your organisation's profile at these high level exchanges.

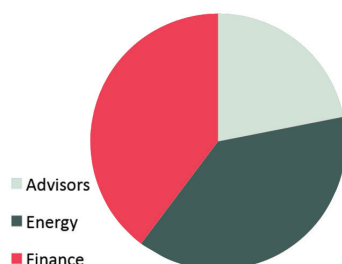
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Sponsors in 2014

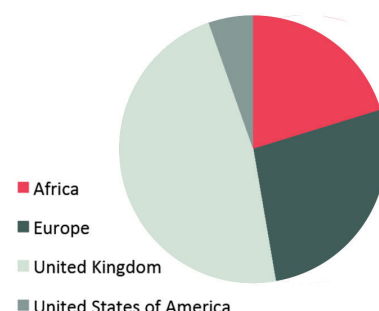


Participants in 2014



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• Berkeley Energy • Bunge Asset Management Group • Business Council for Africa • Capital Dynamics • Cbl • CDC Group • Climate Change Capital • Cluff Geothermal • Control Risks • Cross-border Information • Deloitte • Denham Capital • DeRisk • Deutsche Asset & Wealth Management • DLA Piper • DMD Consulting • Ecobank • Ecofin • Ecosur • Afrique Economic Consulting Associates • EDF Energies Nouvelles • Emerging Capital Partners • EMFC Loans Syndicationr • EISER Infrastructure Partners • EleQtra • Europe Arab Bank • European Investment Bank • FMO • Forsters • Frontier Investments • Frontier Markets Fund Managers • Fusion Group Africa • Genesis Electricity • Geothermal Development Company • GFI Merchant Bank • Ghana Capital Partners • Global Investment Management • Globeleq • GreenMax Capital Advisors • Green Evolution Capital • GuarantCo • GUM Investments • Hamilton Lane • IFC • Infraco Africa • Inframed • Investisseurs et Partenaires • Jiva Capital • Kaduna Electricity Distribution Company • Karpower International • KfW • King & Wood Mallesons SJ Berwin • Latitude Five • LGT Venture Philanthropy • MAN Diesel & Turbo • MC&A • Merchant Link International • Milltrust International • Munich RE • NamPower • National Energy Regulator South Africa • Nigerian Electricity Regulatory Commission • Norfund • Norplan • Odebrecht • Oraro & Co • US Overseas Private Investment Corporation (OPIC) • Parsons Brinckerhoff • Partners Group • PineBridge Investment • Pöyry • PwC • Qalaa Holdings • RBC Capital Markets • Reflex Eco Group • Royal African Society • Scatec Solar • Shell Foundation • Siemens • Siemens Financial Services • SMBC • Solarcentury • Sowatin • Standard Chartered Bank • SunEdison • Surya Capital • Tanzania Petroleum Development Corporation • Tiger Hill Capital • TLG Capital • Uganda Electricity Regulatory Authority • Venturi Renewable Energy • Vestra Wealth • Warburg Pincus • Zambezi Hydro Power Consultants



AIX: Gas

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Registration Form

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United Kingdom

Delegate's Terms & Conditions

Payments All bookings made prior to the conference must be paid in full to guarantee registration. Once payment has been received, an email confirmation and a receipted invoice will be sent. If payment is not made at the time of booking, registration will be provisional.

Cancellation The fee is non-refundable if cancellation is received after 13 May 2015. For a cancellation before this date the fee will be refunded, less a handling charge of £50.

Data Protection By submitting registration details, delegates agree to allow Cbi Meetings to contact them regarding their services. Delegates who do not wish to receive such communications should email bruno@cbi-meetings.co.uk.

Indemnity In the unlikely event that the Africa Investment Exchange has to be cancelled, Cbi Meetings is not liable for any travel and accommodation costs incurred by delegates in connection with their registration. Cbi Meetings cannot accept liability for any loss, cost or expense suffered or incurred by any person arising from reason of war, including threat of war, riots and civil strife, terrorism or threats thereof, natural disaster, weather, fire, flood, drought, technical, mechanical or electrical breakdown within any premises visited by delegates in connection with the conference, non-provision of services provided by hotel companies or transport operators, industrial disputes, government action, regulations, or technical problems which may affect the services provided in connection with the event.

Register below or online africa-investment-exchange.com

The standard rate is £1600 plus £320 VAT. Registration includes entry to all sessions, coffee, lunch and conference material.

Please register those listed below at £1600 plus £320 VAT per delegate.

1st Delegate

Full name

Position

Company/Organization

Email

Telephone

2nd Delegate

Full name

Position

Company/Organization

Email

Telephone

Company contact details (for invoice)

Full name

Position

Company/Organization

Address

.....Country

Email

Telephone

VAT number

When you have returned this form you will receive a booking confirmation and invoice to be paid by bank transfer. Full payment must be made before event. Total to pay

I have read and agreed to the terms and conditions for delegate bookings and payment for AIX: Gas.

Signature..... Date