



Africa Investment Exchange Power & Renewables

Interim agenda

13-14 November 2019, RSA House, London

Over the last five years AIX: Power & Renewables has become one of the meeting places of choice for Africa's power sector stakeholders, including leading private and public sector investors, African officials and project developers.

The meeting is co-organised by Cross-border Information (Cbi), and Cbi's African Energy, a consultancy that has been involved at the heart of the debate surrounding the development of the energy sector in Africa for more than 20 years.

Sponsored by



AFRICAN INFRASTRUCTURE INVESTMENT MANAGERS



Co-produced by



Wednesday 13 November

08h30 to 09h00 **Registration & coffee**

09h00 to 10h30

Africa power & renewables strategy

Overview of generation, T&D, off-grid trends
disruptive technology

Early stage development 2019 scorecard



10h30 **Coffee**

Stream one

1

Power Generation

The Great Room

11h00 to 12h30

Utility and regulator perspectives

What is the future for African utilities? What is needed to attract investment in the electricity supply industry.

13h30 to 15h00

Outlook for private developers

As big utilities enter Africa and more local SMEs emerge, a range of developers discuss the changing markets in generation.

15h30 to 17h00

Accelerating utility-scale development

Examining the impact of DFI-led initiatives including FIT, renewable energy auctions and early stage development.

Stream two

2

Transmission & Distribution

The Tavern Room

11h00 to 12h30

Financing the grid

Public-private partnerships, independent power transmission model (IPT) and other efforts to strengthen the grid.

13h30 to 15h00

Disrupting T&D

Focus on the main drivers for Africa's energy transition:

- Energy as a consumer service
- Acceleration in C&I
- Storage solutions

15h30 to 17h00

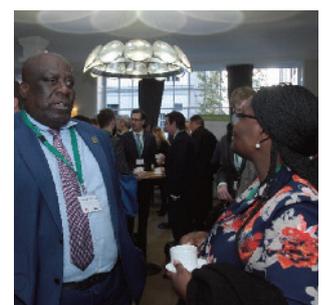
Distribution Models

Electrification programmes, community engagement and deal structures.

12h30 **Lunch**

15h00 **Coffee**

17h00 **Reception**



Thursday 14 November

08h30 to 09h00 **Registration & coffee**

Off-grid Investment Exchange

Bringing established suppliers of off-grid services together with investors, developers and new entrants who are looking to buy into this fast-growing industry.

The Great Room



09h00 to 10h30

Integrating the grid with off-grid

National and regional strategies to integrate utility-scale projects with mini-grids and other distributed solutions.

11h00 to 12h30

Embedded power and other independent solutions

Successes, pitfalls and barriers to commercial, industrial and mining projects.

13h30 to 15h00

Off-grid big data

Understanding the data being generated in the PAYG and mini-grid sector.

15h30 to 17h00

Off-grid local finance

Accessing long-term funding in local currency, strengthening the capacity of local markets and creating opportunities for local investors.

Investments and returns, the Tavern Room

AIX: Gas Update, the Tavern Room

09h00 to 10h30

Attracting new investors

Perspectives from private equity, IOCs, institutional investors, domestic capital markets and other sources of funding.

11h00 to 12h30

Balancing risks and rewards

African utilities, regulators, investors and developers examine the tariffs, and the risks and rewards for a utility-scale project.

13h30 to 15h00

AIX: Gas update

Highlighting key trends in Africa's gas market with expert analysis of big-ticket upstream projects as well as domestic gas strategies.

15h30 to 17h00

Investing along the gas value chain

Upstream and LNG operators, investors and power developers discuss the challenges and opportunities.

10h30 **Coffee**

12h30 **Lunch**

15h00 **Coffee**

17h00 **End of AIX**



AIX Power & Renewables

Enabling power project development in Africa

AIX: Power & Renewables is held under the Chatham House Rule and structured around panel-led sessions with an audience limited to 180 participants to preserve the networking environment.

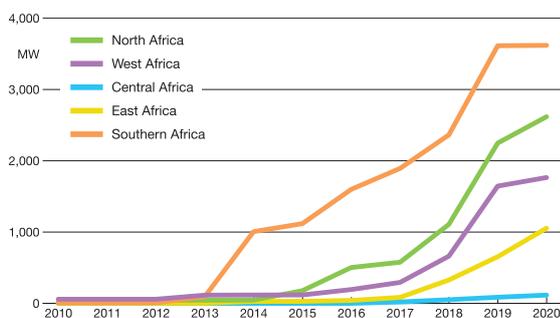
Participants will receive the 2019 African Energy Data Book and also benefit from exclusive analysis based on [African Energy Live Data](#) - our unique platform that combines a range of analytics tools with project level detail of more than 5,500 power plants across the continent.

Cbl Meetings pairs the extensive regional expertise and source network of Cbl's African Energy with a seasoned events team experienced in producing high-level investment forums and dialogues across the African continent.

As a consultant, Cbl has a unique perspective when it comes to understanding the themes and topics that provide the foundations for a vibrant conference agenda and the mix of project stakeholders required to create a lively and engaging panel-led discussion.

We are focused on producing meetings that create enduring dialogues between development finance institutions, public sector stakeholders and private sector investors including, private equity firms, venture capitalists, family offices, foundations, institutional investors and impact investors.

Solar capacity by region, 2010-20



Why RSA House?

We picked RSA House for the past six years because of its excellent conference facilities, break out spaces and private meeting rooms packaged together in a venue that provides a unique slice of London's history.

A hidden gem in the heart of London, and within a few minutes walk of major transport hubs, hotels, theatres and some of London's most famous landmarks, RSA

House was designed by Robert Adam in the early 1770s, and is the historic home of the Royal Society of Arts.

A famous centre for Enlightenment thinking, the building has been the intellectual and social home of some of the greatest thinkers and social activists of the past 200 years.

Sponsor our meetings

A unique perspective

We work closely with our sponsors to **help connect you with other participants** before, during, and after the meeting.

Africa Infrastructure Development Association (AfIDA), a think-tank and network to promote and enable project development in Africa was launched at AIX: Power & Renewables in 2016.

AfIDA returned in 2017 as sponsor of our evening reception and host of an exclusive workshop establishing guidelines for power developers.

We worked with **KfW** and the **Africa Trade Insurance Agency** in 2017 to launch their Regional Liquidity Support Facility at AIX: Power & Renewables

The first African Energy Data Book was launched in 2018. Supported by **Power Africa**, it has been designed to support industry professionals with 128 pages of comprehensive statistics on the energy mix.

Take a look at our sponsorship options below. In addition to our standard package we we can tailor the sponsorship with a range of additional options. These include providing a dedicated **a meeting room** and co-ordinating the logistics to ensure you get the maximum benefit from your support.



Sponsorship package

AIX: Power & Renewables sponsor	Additional options (subject to availability)
Corporate logo on event website, agenda, brochure, all marketing emails, headline slides and delegate bag	Session Sponsor
Prominent panel position speaking opportunity	Lunch sponsor
1 speaker pass and 3 additional passes for sponsor's staff or guests	Coffee break sponsor
Full-page colour ad in the meeting book	Exhibition area
Corporate literature in meeting bag	Seat drops
Photos of panel sessions for social media and web use	Bag inserts
Input on the agenda	Meeting room
£9,000 excl UK VAT	Contact us for a tailored package

Contact **Ricky Purnell** for information on sponsorship opportunities – ricky@cbi-meetings.com

Register

Please register those listed below for AIX: Power and Renewables:

There is a 25% discount which runs until 4 June .Price payable: £1,350 plus VAT (full price £1,800 plus VAT)

1st Delegate

Full name
Position
Company/Organisation
Email
Telephone

2nd Delegate

Full name
Position
Company/Organisation
Email
Telephone

Company contact details (for invoice)

Full name
Position
Company/Organisation
Address
.....Country
Email
Telephone
VAT number

When you have returned this form you will receive a booking confirmation and invoice to be paid by bank transfer. Full payment must be made before event. **Total to pay**

(see [event websites](#) for the latest offers or email lauren@cbi-research.com)

I have read and agreed to the terms and conditions for delegate bookings and payment

Terms & Conditions

Payments: All bookings made prior to the conference must be paid in full to guarantee registration. If payment is not made at the time of booking, registration will be provisional.
Cancellation: The fee is non-refundable if cancellation is received less than two weeks before the booked meeting. For a cancellation before this date the fee will be refunded, less a handling charge of £75.

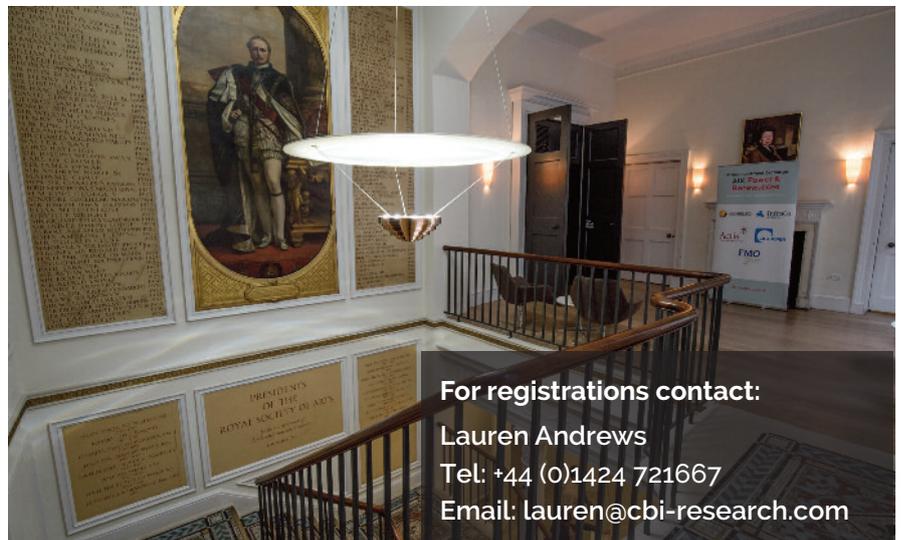
Indemnity

Cbi Meetings is not liable for any travel and accommodation costs incurred by delegates in connection with their registration. Cbi Meetings cannot accept liability for any loss, cost or expense suffered or incurred by any person arising from reason of war, including threat of war, riots and civil strife, terrorism or threats thereof, natural disaster, weather, fire, flood, drought, technical, mechanical or electrical breakdown within any premises visited by delegates in connection with the conference, non-provision of services provided by hotel companies or transport operators, industrial disputes, government action, regulations, or technical problems which may affect the services provided in connection with the event.

Venue: RSA House

Designed in the early 1770s, RSA House is a famous centre for Enlightenment thinking, the intellectual and social home of some of the greatest thinkers and social activists of the past 200 years.

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