



Africa Investment Exchange 2021

Power & Renewables • Gas • Grid & Storage • Off-grid

Updated 3-3-2021



Established at RSA House in 2013, the Africa Investment Exchange (AIX) has become one of the meeting places of choice for Africa's energy sector stakeholders.

In 2021 we are combining a monthly online AIX

series with traditional live AIX: Gas and AIX: Power & Renewables meetings in London. Both the online meetings and live events will continue to be held under the Chatham House Rule and structured round panel led discussions.

Sponsors



Produced by



AIX 2021 programme

Online and in London

The meeting place for investors in Africa's infrastructure

2021 combines a monthly online AIX series with traditional meetings in London.

The monthly meetings will include panel discussions, roundtables and African Energy (AE) insights.



19 January

Sovereign debt:

Is Africa facing a new debt crisis? What does it mean for power projects?



16 February

South Africa:

Drill into latest gas and electricity supply industry trends

AE RSA power report



16 March

Off-grid:

Expansion and investment in SHS and mini-grids



20 April

West Africa:

Looking at latest developments in francophone countries

AE Q4 2020 AELD figures

18 May

Technology:

How might the grid evolve over the next 25 years?

29 June

Hybrid AIX Gas:

Part one: Held online and at RSA House, London

13 July

Nigeria:

Focusing on policy issues and the energy value chain

AE Nigeria power report

21 September

Grid & Storage:

Key issues facing Africa's power network in an age of transition

19 October

East Africa:

Overview of the region's diverse and dynamic energy sector

16-17 November

Hybrid AIX Power & Renewables:

Held online and at RSA House, London

18 November

Hybrid AIX Gas:

Part two: Held online and at RSA House, London

14 December

North Africa:

Developments in the gas and power market across the region

africa-investment-exchange.com

Register

All AIX online meetings will feature:

INTERACTIVE PANELS – Ask questions and share ideas with the AIX community during interactive panels with live chat and polling.

CHATHAM HOUSE RULE – The meetings will continue to be held under the Chatham House Rule to allow for more open and insightful discussion.

SATELLITE SESSIONS – Take advantage of roundtable discussions, interviews, exhibition and social events.

CHAT & NETWORK – Our digital platform makes it easy for the AIX community to chat to one another, catch up with old friends with 1-to-1 video calls and connect with the contacts you want to meet.

UNIQUE CONTENT – Access material including survey results, event summaries and African Energy Live Data analysis.

LIVE OR ON-DEMAND – Watch everything live or pick the time that suits you. Every panel session is recorded so you can catch up later.

Register to AIX: Online

Join the online AIX Community and attend individual events or register to six monthly meetings.

- 1 month's access: **£75 + VAT**
- 6 months' access: **£360 + VAT**

Your ticket includes access to panel discussions, conference website, satellite sessions, attendee list and all networking opportunities on the conference platform. Plus exclusive statistics from [African Energy Live Data](#).

Additional discounts for multiple passes are also available

- 2-3 attendees – 10% discount
- 4-5 attendees – 15% discount
- 6+ attendees – 20% discount

[Book online](#) or contact [Lauren Andrews](#) for further details

T: +44 (0) 1424 721667

E: lauren@cbi-meetings.com

w: africa-investment-exchange.com

Become an AIX Member

Unlimited number of users from one organisation have access to AIX: Online meetings

50% discount on registration fee for AIX: Gas (18-19 May 2021) and AIX: Power & Renewables (16-17 November 2021) in London

Two complimentary guest passes to **attend evening receptions** held during AIX: Gas and AIX: Power & Renewables in London

Corporate logo with profile and link on the online conference platform.

- 6 month membership: £995 plus VAT
- 12 month membership: £1500 plus VAT

[Book online](#) or contact [Ricky Purnell](#) for further details

T: +44 (0) 1424 721667

E: ricky@cbi-meetings.com



16 March 2021

12h30 to 13h30 GMT

Accelerating growth in solar home system (SHS) roundtable

Chair: **Andrew Reicher**, Independent Adviser and Investor

Examining recent investment trends and the challenges to scale-up off-grid.

- What is required to reach the SDG 7 target (ensure access to affordable, reliable, sustainable and modern energy for all) by 2030?
- What data is available on the region's established SHS and what do recent findings tell policy-makers and investors.
- Unlocking receivables-backed financing and other innovative financial solutions and improving access to local finance



Birgit Edlefsen

Senior Investment
Manager,
Norfund



Laura Fortes

Project Manager
Investor Outreach,
GOGLA



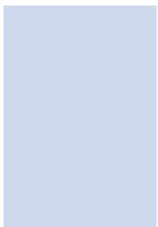
Bill Lenihan

Chief Executive
Officer, Zola
Electric



Mansoor Hamayun

Chief Executive
Officer, Bboxx



Falk Reimann

Head of Funding
SHS, Engie
Energy Access



Ashwin West

Investment
Director, AIIIM

13h30 GMT Online networking



Switching to digital

Live interactive panels

Post questions for the panellists using the 'Live Chat' feature and **engage with other delegates** on the online conference platform.

[Book now](#)



Watch on demand

Watch past AIX Online events

January 2021 panel discussion:
Tackling sovereign debt issues

Panellists were: **Jonathan Berman** at Autonomi Capital; **Vincent Launay** at World Bank; **Gadi Ndahumba** at ALSF; **Mike Peo** at Nedbank; **Patrick Smith** at Africa Confidential

February 2021 panel discussion:
Just energy transition in South Africa

Panellists were: **Wayne Glossop** at Wärtsilä Energy; **Obakeng Moloabi** at Pele Green Energy; **Mandy Rambharos** at Eskom; **Jules Schers** at the University of Cape Town; **Stanley Semelane** at CSIR



16 March 2021

14h00 to 15h00 GMT

Mini-grid investment roundtable

Chair: **Andrew Tipping**, Technical Director, ECA

Examining different models and opportunities for investment in Africa's mini-grids.

- Attracting commercial finance into mini-grid schemes
- Raising equity and accessing debt for mini-grid solutions

The roundtable meeting will include insights from:



Dafe Akpeneye

Commissioner,
NERC



Hizkyas Dufera

Senior Advisor to
the Minister of
Water Irrigation
and Energy



Daphne Pit

Founder, Pit Pure
Power



Jessica Stephens

Chief Operating
Officer, AMDA



Marie Testard

Head: Investment &
Advisory Mini-Grids
Engie PowerCorner



Nicholas Wrigley

Chief Executive
Officer, Winch
Energy

And contributions from: African Development Bank Group • African Infrastructure Investment Managers (AIIM) • CrossBoundary • Energy Access Ventures • GreenMax Capital Advisors • Gridworks Development Partners • International Finance Corporation (IFC) • Lion's Head Global Partners • Konexa • Norfund • Philae Advisory • REA, Nigeria • Renewvia Energy • Societe Generale • Standard Bank • SunFunder • Wood Mackenzie



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Live interactive panels

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Book now

Chat & network

Use the **online participants list** to connect with the contacts you want to meet.

Schedule meetings using the online booking system and export this into your calendar as a reminder.

Video calls include a text chat function and options to screen share and invite others to join.

Become an AIX Member and receive unlimited company access to any AIX online meeting

Additional benefits include:

50% discount on AIX: Power & Renewables registration fee

- 6 month membership: £995 plus VAT
- 12 month membership: £1500 plus VAT

<https://bit.ly/38gMthO>

20 April 2021

12h30 to 13h30 GMT

The many faces of Francophone Africa

A roundtable meeting examining latest power generation and other energy and policy trends in the West/Central African francophone countries. African Energy Live Data will provide a basis for discussion highlighting some of the projects and markets attracting international and local investment – and those facing challenges. Including:

- key opportunities and constraints in **Senegal's** power sector, and challenges facing prospective solar developers entering the market;
- the image and reality of investing in **Côte d'Ivoire's** private power sector;
- overview of **Guinea's** electricity supply industry;
- gas-fired growth in Côte d'Ivoire, **Cameroon** and Senegal;
- project potential in the 'water towers', from Guinea to **DRC**;
- key policy themes for operators in the two franc zones;
- security and strategic issues;
- global approaches to tackling the lack of access across the region.

13h30 GMT Online networking

AIX Members



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CHATHAM HOUSE RULE – The meetings will continue to be held under the Chatham House Rule to allow more open and insightful discussion.



AIX Power & Renewables 2020

speakers



Orli Arav
Lion's Head
Global
Partners



Prince Moyo
Eskom



Pervelan Govender
IPP Office



Samson Ondiek
KPLC



Mansoor Hamayun
Bboxx



Kenneth Thompson
GRIDCo



Ryan Anderson
Multiconsult



Matthew Rowe
DNV GL –
Energy



Giuseppe Artizzu
Engie Eps



Olusola Lawson
AIIM



Gabriel de Lastours
EBRD



Laura Kiwelu
Norton Rose
Fulbright



Evan Rice
Tesla



Daniel Morris
Climate
Investment
Funds (CIF)



Eric Mwangi
Ministry of
Energy



Mark Gammons
Globeleq



Ziria Tibalwa Waako
ERA, Uganda



Mohammed Atif
DNV GL –
Energy



Christian Wright
Elsewedy
Energy



Eric Kaleja
DEG



Hizkyas Dufera
Ministry of
Water, Irrig.
& Energy



Simon Hodson
Gridworks



Alison Chikova
SAPP



John Mativo
KETRACO



Jamila Kombe
East Africa
Energy
Program



Ashwin West
AIIM



Issa Dione
Senelec



Ije Ikoku Okeke
AEDC

The AIX: Online meetings brought together over **1,200 African energy sector stakeholders between April and December 2020, including leading private and public sector investors, African officials and project developers.**

The new format has opened up the events to a wider audience. Over 100 African utilities, regulators and officials registered to the online AIX meetings in 2020. These are from:

Abuja Electricity Distribution Co • African Union Development Agency-NEPAD • Department for International Trade, Tunisia • Department of Mineral Resources & Energy, South Africa • East Africa Energy Program • Eastern Africa Power Pool • Eko Electricity Distribution • Electricity Control Board, Namibia • Electricity Regulatory Authority, Uganda • Empresa Nacional de Hidrocarbonetos, Mozambique • Energy Commission, Ghana • Energy and Petroleum Regulatory Authority, Kenya • Eskom • Energy and Water Utilities Regulatory Authority, Tanzania • GRIDCo • IPP Office, South Africa • KenGen • Kenya Power and Lighting Company • KETRACO • Masen • Ministry of Energy, Cameroon • Ministry of Energy, Kenya • Ministry of Energy, Zambia • Ministry of Mines & Energy, Namibia • Ministry of Water Irrigation and Energy, Ethiopia • NamPower • National Energy Regulator of South Africa • Niger Delta Power Holding Company • Nigerian Electricity Regulatory Commission • Port Harcourt Electricity Distribution • Rwanda Development Board • Senelec • Southern African Power Pool • Umeme • ZESCO

Online feedback

"Fantastic panel, thanks all"

Shearman & Sterling

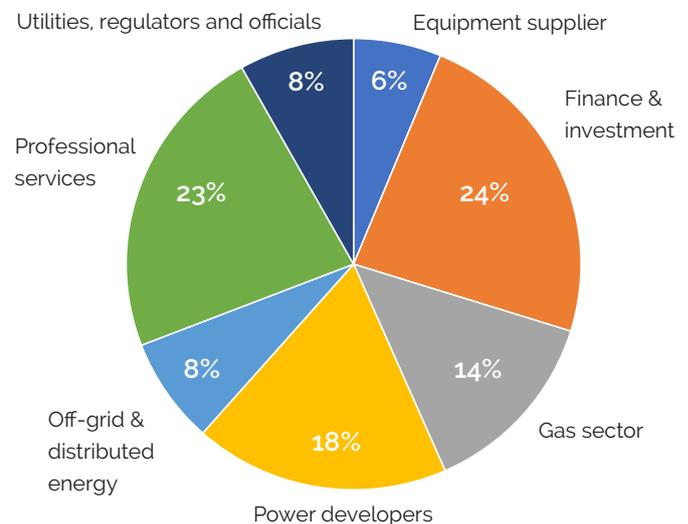
"A very engaging session thanks to all"

Patrick O'Driscoll, Sales Director, Karpowership

"It was a productive and interesting discussion and we hope the audience thought so too."

Simon Hodson, Chief Executive Officer, Gridworks

Online participants by industry



AIX in 2021

Over the last eight years the Africa Investment Exchange (AIX) has become one of the meeting places of choice for Africa's energy sector stakeholders.

AIX in 2021 will include virtual and physical events.

The traditional AIX: Gas and AIX: Power & Renewables meetings will be held at RSA House, London in 2021.

The monthly online AIX series will be held in a virtual environment, with live streaming, fringe events, an online exhibition and networking opportunities.

Participants will benefit from **African Energy** insights including exclusive analysis based on **African Energy Live Data** - our unique platform that combines a range of analytics tools with project level detail of more than 6,500 power plants across the continent.

Virtual and physical AIX events in 2021 will continue to be structured around an interactive panel-led discussion, held under the Chatham House Rule and limited to 300 industry professionals.

Through our online meetings we will be able to expand our programme with fringe events and information sharing for the AIX community throughout the year.

AIX: Online sponsorship

AIX: Online in 2021

The monthly online AIX series will include:

- Panel session held under the Chatham House Rule, with 4-6 experts from industry and government, and including an interactive Q&A
- Online presentations
- Roundtables and country focus presentations
- Recorded interviews with top officials and exclusive live Q&A sessions
- Tap into the online participant list and connect with the contacts you want to meet
- Schedule video meetings using the online booking system and export this into your calendar.

Contact **Ricky Purnell**, Sponsorship Consultant at Cbl Meetings for more details:

T: +44 (0) 1424 721667

E: ricky@cbl-meetings.com

W: africa-investment-exchange.com

Sponsor

- Prominent panel position and input in the agenda
- Logo and profile on marketing campaigns
- Logo and profile as sponsors on programme
- Unlimited passes for you and your colleagues to attend online events for 6 months (AIX membership included)
- 10 passes for your clients or partners to attend each sponsored event (access code provided)
- Your video on Swapcard platform for viewing before, during and after the event
- Access to the attendee list (company and job title)
- 50% discount on registrations to live AIX meetings

Sponsorship for one event = **£3,000** + UK VAT

Sponsorship for series of 6 events (including one position) = **£6,000** + UK VAT

Why sponsor or exhibit online?

In-depth conversation – Join the debates and trends shaping the energy industry by taking part in one of our lively and in-depth panel discussions or by giving a pre-event presentation.

Brand Awareness – Your logo, video and message will be visible not just to the event attendees, but also to over 4,500 government officials, power developers, investors, regulators, and utilities in our marketing campaigns.

Build your network – The online event format is opening new doors to players who do not normally fly the world to attend conferences but whose activities are deeply embedded in the Africa energy industry.



Exhibitor

- Logo and profile on all marketing campaigns for sponsored events
- Logo and profile as Sponsors on programme
- 5 online passes to the event
- Your video on Swapcard platform for viewing before, during and after the event
- Access to the attendee list (company and job title)

Exhibition for one event = **£2,000** + UK VAT

Exhibition for series of 6 events = **£4,000** + UK VAT

Additional options

- Roundtable meetings with up to 50 participants
- 3rd party email sent to all attendees
- Pre-conference presentation of up to 30 minutes before panel sessions (live presentation, video or interview)

Offering a unique perspective



[instagram.com/aixphotogallery](https://www.instagram.com/aixphotogallery)



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CbI Meetings was formed in 2013 by Cross-border Information (Cbi), an established Africa and Middle East- focused consultant active in primary infrastructure sectors. In 2014 we created the Africa Investment Exchange, a series of international meetings for leading investors in Africa's infrastructure.

Over the last eight years the Africa Investment Exchange has become one of the meeting places of choice for Africa's energy sector stakeholders.

AIX meetings pair the extensive regional expertise and source network of Cbi's **African Energy** with a seasoned events team experienced in producing high-level investment forums and dialogues across the African continent.

As analysts and consultants, rather than a traditional conference or events producers, we have a unique perspective when it comes to understanding the themes and topics that provide the foundations for a vibrant agenda and the mix of project stakeholders required to create a lively and engaging panel-led discussion.

We are focused on producing meetings that create enduring dialogues between development finance institutions and other established investment sources as well as non-traditional investors including, private equity firms, venture capitalists, family offices, foundations, institutional investors and impact investors.