



AIX

Nairobi

19-20 MARCH 2025

PRODUCED BY



Key themes for discussion in 2025



Overview

AIX Nairobi offers perspectives on developments in host nation Kenya and the East African Power Pool (Eapp) region plus analysis of wider corporate developments and constraints facing the industry.

The 2025 agenda examines what AIX is calling **'Constructive, Productive and Disruptive energy'** for Africa.

- ◆ **'Constructive energy'** - building on the projects, financial models, positive models of community engagement and business best practise that have worked so far.
- ◆ **'Productive energy'** - driving new industries and financial models to drive sustainable economic growth and social uplift.
- ◆ **'Disruptive energy'** - harnessing new technologies, evolving markets and social change to transform developing economies into emerging markets.

Unlocking the region's power market

EAPP and the logic of regional integration

East African economies have huge potential to generate more energy and trade power.

Detailed planning, better financial models, and improved regulation

To what extent can power pools, regional interconnections and new energy intermediaries overcome offtake security and balance the market?

Transmission investment

Independent transmission projects (ITPs) and other models to encourage private investment in the region.

Storage & green grids

Understanding battery storage's multiple benefits and solutions that can enhance the stability and reliability of the grid.





Key themes for discussion in 2025

The future of IPPS and wheeling

Market design, regulation and investment

What new approaches to regulation and market structures will attract investments in power and renewables?

Opening up the market

What do investors want? Are macroeconomic conditions, political and industry trends in their favour?

Exploring the post-carbon economy

- ◆ Green hydrogen, green ammonia, synthetic fuels – how are these industries progressing and what can be expected within the next five years?
- ◆ Examining growth in new energy intensive sectors sourcing green electricity and how to add new clean, firm power without putting the burden on the ratepayer.

Financing construction

A look at innovative blended finance arrangements and the use of guarantees, political risk insurance, and foreign exchange hedging for infrastructure projects.

Off the grid and C&I

Options for generating electricity for a range of consumers – what impact will this have on the established utilities?

Sponsorship & exhibition opportunities

Our standard sponsorship package includes a prominent **panellist position, delegate and client passes, logo** on promotional material, and a full-page **colour ad**.

Inform participants about your companies latest updates and secure meetings in advance of the AIX meetings via our **African Energy website**.

Contact Ricky Purnell to discuss sponsorship

T +44 (0) 7919 130 324

E meetings@africa-energy.com

AIX meetings are produced by:



Key themes for discussion in 2025



Harnessing funds with impact

Private sector investors, including private equity, venture capital and impact investors are invited to share their feedback on the viability of projects discussed in the earlier sessions, to discuss the funding available for start-ups and new technologies and examine latest business models attracting investment.

Snapshot sessions

Shorter sessions focusing on:

- ◆ Climate finance
- ◆ Carbon credit
- ◆ Clean cooking

Stakeholder engagement, ESG and other 'people issues'

Let's talk about ESG – environmental, social and governance issues have become a hot-button issue in Kenya and across the continent. This session will examine, with examples of best practise:

Strengthening domestic financial systems

While traditional DFI, commercial banking and project markets will long have an important role to play, the answer to many bottlenecks and risk issues can be found close to home – if financial markets can be developed.

Development of Battery Energy Storage Systems (BESS)

Providing a better understanding of the Battery Energy Storage System (BESS) market in Kenya and East Africa region and the technical requirements of BESS projects.



AIX testimonials

“It was a pleasure sharing and learning from each other.”

Eng. Ziria Tibalwa Waako, Chief Executive Officer, Electricity Regulatory Authority

“AIX is by far my favourite annual event and I would be delighted to participate again next year”

Cathy Oxby, Chief Commercial Officer, Africa GreenCo

“I would like to say that you prepared a brilliant event. It really stimulates collaboration and innovative thinking around the African energy industry. It was valuable for the networking but also to hear the opinions of relevant stakeholders in industry”

Francisco Lopez, General Manager, AEE Power Ventures

“AIX conferences are unique in that they allow new entrants to gain a base of understanding on an issue while giving more experienced practitioners a platform to collaborate on current market dynamics.”

Jason Bauer, Director, MCC

“AIX is the only place where you can have a genuine discussion on the issues facing the industry.”

Christian Wright, Managing Director, Orion Infrastructure Advisors



Past attendees in 2024



Participating organisations at the AIX: Nairobi 2024 meeting

Utilities, regulators and officials

British High Commission, Climate Change Envoy, Electricity Regulatory Authority, Uganda, Energy and Petroleum Regulatory Authority (EPRA), Foreign, Commonwealth & Development Office, GDC, Kengen, Kenya Electricity Transmission Company (KETRACO), Kenya Power and Lighting Company (KPLC), Ministry of Energy, Kenya, National Assembly, Kenya, Norwegian Embassy, The Senate, Kenya

Finance and investment

ATIDI, ABSA, African Development Bank, African Infrastructure Investment Managers (AIIM), BIO, British International Investment (BII), Catalyst Fund, Citibank, Cygnum Capital, Finergreen, Finnfund, FMO, GreenMax Capital Advisors, GuarantCo Management Company, IFC, IFU, InfraCo Africa, InfraCredit, Meridiam, MIGA (The World Bank Group), Mirova SunFunder, Naimon Capital, Nedbank, Norfund, Private Infrastructure

Development Group (PIDG), Proparco, Responsibility, STOA Africa, Swedfund International, TDB, USAID

Power and infrastructure

BasiGo, BayWa r.e., CFAO, Cresco Group Africa, Engie, Engie Energy Access, Fortescue, Frontier Energy, Globeleq, Harmattan Renewables, Infinity Power, JCG, Koko Networks, Milele Energy, Ofgen, Persistent Energy, Quantum Power, Serengeti Energy, SgurrEnergy, Siemens Energy, Talus Renewables, Trine, Voltalia

Professional services

African Energy, AMDA, Anjarwalla & Khanna, Ardonagh Specialty, Bowmans, Climate Action Platform for Africa (CAP-A), Delphos, GET.Invest, Great Carbon Valley, ISM Africa, Multiconsult, Pipal, Rebel, SandRose, Simmons & Simmons, The Green Hydrogen Organisation (GH2), University of Nairobi, Walker Kontos



[Click here to view more photos of the AIX Nairobi 2024 meeting](#)



Sponsor AIX Nairobi 2025

Standard sponsorship package

- ◆ Panel session speaker slot and input on the agenda
- ◆ Four 2- day passes (includes speaker pass)
- ◆ Two 2-day passes for your clients or partners to attend
- ◆ Full page advertisement in the programme handed to all delegates
- ◆ Logo on all marketing campaigns, website, programme, banners and signage at the event
- ◆ Promote your latest projects on our website
- ◆ Access to the attendee list (company and job title including email address where opted in)
- ◆ 50% discount on any additional passes needed
- ◆ 6 months unlimited access to AIX monthly online roundtables

[WATCH AIX NAIROBI 2024 HIGHLIGHTS](#)

Contact Ricky Purnell to discuss your sponsorship package

E meetings@africa-energy.com
T +44 (0) 7919 130 324

AIX meetings are produced by:



Attend AIX Nairobi

AIX: Nairobi

19-20 March

(Includes a 30% early-bird discount until September 30)

◆ **£924 plus 16% VAT**

(Full price ticket is £1,320 plus Kenyan VAT)

BOOK NOW

Alternatively, contact Lauren Slater to request an invoice

T: +44 (0) 7845 564 751 E: lauren@africa-energy.com

Terms & conditions

Payments: All bookings made prior to the conference must be paid in full to guarantee registration. If payment is not made at the time of booking, registration will be provisional.

Cancellation: The fee is non-refundable if cancellation is received less than two weeks before the booked meeting. For a cancellation before this date the fee will be refunded, less a handling charge of £80.

Indemnity

African Energy is not liable for any travel and accommodation costs incurred by delegates in connection with their registration. African Energy cannot accept liability for any loss, cost or expense suffered or incurred by any person arising from reason of war, including threat of war, riots and civil strife, terrorism or threats thereof, natural disaster, weather, fire, flood, drought, technical, mechanical or electrical breakdown within any premises visited by delegates in connection with the conference, non-provision of services provided by hotel companies or transport operators, industrial disputes, government action, regulations, or technical problems which may affect the services provided in connection with the event.

E: meetings@africa-energy.com

T: +44 (0) 7845 564 751



www.africa-energy.com

